

INSTRUCTOR

Charles Wright has been a business communication/performance management consultant since 1987 working with Fortune 100 and 500 corporations along with small and medium sized companies including startups.

By building a positive and dynamic business culture he assisted in the growth of a 10 million dollar company to a more than 150 million dollar success. Some of the clients and industries Charles has served are Westin La Cantera Resort, Time Warner, EG&G, Methodist Healthcare, HCA, Alamo Community College District, San Antonio Greater Chamber of Commerce, S.A. Hispanic Chamber, School of Aerospace Medicine, Church's Fried Chicken and many more.

Charles also teaches organizational and business communication at the University of Texas at San Antonio since 2008.

WORKSHOPS

- · Communicating for Results
- Conflict Resolution
- Employee Engagement
- Time Management
- Presentation Skills



Communicating for Results

Creating the right message

Empower your message with a variety of persuasive and informative techniques. Discern breakdowns in the communication process and how to close the loop.



Conflict Resolution

Solution based patterns

Understand the patterns of conflict and how to derive solutions quickly. Develop negotiation skills that can be applied in common workplace scenarios.



Employee Engagement

Inclusion Environments

Build a culture of trust that leads to an 'us' environment. Create processes that incentivize high-performance and standardizes goals and rewards.



Disrupt the hegemony of procrastination and do what is important, when it's important. Learn the power of planning and prioritizing.